

OFFERINGS TO YOUR SAMBA MBA COMMUNITY

Lisa Danels, Executive Director
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WHAT WE
do

Unlocking human potential so people and organizations can adapt and thrive is core to everything we believe and do.



OUR CORE™ ASSESSMENT

Provides a *holistic view* of a leader and gives *deep insights* to attract, identify and create personalized development plans using hard data



Traits, drivers and derailers provide insights into root causes of demonstrated behaviors



Human Performance & competencies show observed behaviors



A personalized feedback session provides focus and development tips

LEADERSHIP ASSESSMENT AND EXECUTIVE COACHING

OPTIONS	BENEFITS	PRICING	SAMBA PRICING (DISCOUNT)
CORE™ Assessment with 90 min Feedback Session	<ul style="list-style-type: none"> • Understand your strengths • Areas of development • Leadership Potential • Pinpoint areas to focus your development to improve your leadership effectiveness • Provide development resources 	850 CHF	710 CHF
CORE™ Assessment with 90 min Feedback Session and three months of coaching with a certified executive coach (includes 5 additional 1-hour sessions with follow-up)	<ul style="list-style-type: none"> • Understand your strengths and areas of development • Leadership Potential • Pinpoint areas to focus your development to improve your leadership effectiveness • Provide development resources • Develop these new areas through coaching 	4'900 CHF	4'300 CHF
CORE™ Assessment with 90 min Feedback Session and six months of coaching with a certified executive coach (includes 11 additional 1-hour sessions with follow-up)	<ul style="list-style-type: none"> • Understand your strengths and areas of development • Leadership Potential • Pinpoint areas to focus your development to improve your leadership effectiveness • Provide Development resources • Develop these new areas through coaching 	9'800 CHF	8'600 CHF

NEXT-LEVEL

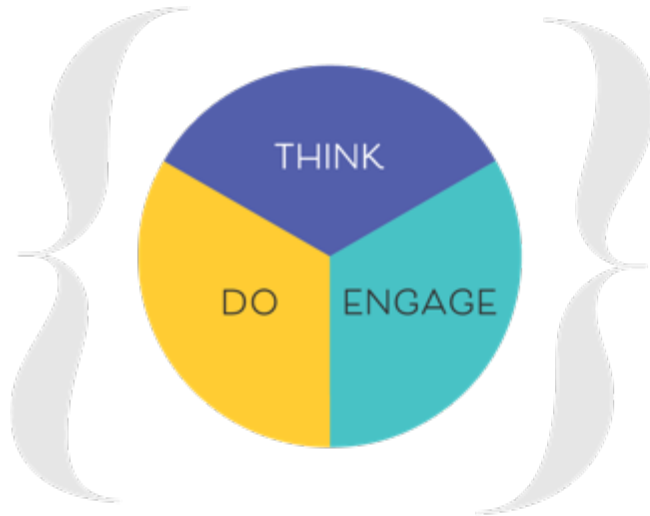
thinker



Bringing out the best
in teams, leaders and
organizations.

CORE™ Growth assessment and learning is about untapping people's true potential, helping them develop skills at a faster pace and transforming organizations in dramatic and meaningful ways.

THE GROW MINDSET FALLS INTO



HOW *i think*

Approach to learning, growing and willingness to improve from mistakes.

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WHAT *i do*

Ability to face challenges, obstacles and embrace continual growth and development.

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WHO *i engage*

Willingness to engage others, ask for feedback, accept support and learn from the success of others.

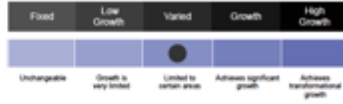
Growth Mindset Continuum

How I Think



Learning Mindset

Have a passion, dedication, and belief that new skills and talents can be developed over time.



Mistakes

See failure and making mistakes as part of the learning process to grow and improve performance.



WHAT I DO



Challenges

Seek out challenges that push you beyond your comfort zone and enable you to learn and grow.



Obstacles

Is willing to confront difficulties, stay focused, and be creative in finding new innovative solutions to setbacks.



Effort

Use focus, energy, and discipline to often inspire and achieve personal and professional goals.



WHO I ENGAGE



Feedback

Seek and give feedback regularly and see constructive criticism as a way to grow and improve performance.



Success of Others

Is inspired by others and sees their success as a driving force to develop and take risks.



Allow Help & Support

Courageously asks for help in order to progress forward and avoid being stagnant.



Feedback - Seek and give feedback regularly and see constructive feedback as a way to grow skills and improve performance.



Feedback



What it means

You tend to ignore useful constructive feedback even if it is coming from a respected source. You see feedback as list of your faults and you perceive it as a personal attack. You have difficulty separating who you are from what you do and this limits your ability to learn and grow from feedback. You tend to avoid giving others constructive feedback for fear of hurting them. This may hold back the learn or an individual from performing at a greater level and mastering a specific skill.

Development Tips

These tips will help you to move to the next level on the Mindset Continuum:

- Shift your belief that constructive feedback is a gift and it can be used to help you grow and develop. Take a risk and ask one person you trust for how you can improve in a specific area. Ask: "What am I

Growth Mindset Report allows people to see their strengths and pinpoint their areas of development on the Mindset Continuum

GROWTH MINDSET ASSESSMENT

OPTIONS	BENEFITS	PRICING	SAMBA PRICING (DISCOUNT)
CORE™ Growth assessment	<ul style="list-style-type: none">• Understand where you fall on the fixed to growth mindset continuum• Get development tips to the next level	49 CHF	35 CHF
CORE™ Growth assessment and 90min webinar on building growth mindset skills*	<ul style="list-style-type: none">• Understand where you fall on the fixed to growth mindset continuum• Get development tips to the next level• Gain tools to develop a growth mindset	150 CHF	110 CHF

*session offered 2x a month