SwissMBAs

Investment Roundtable 46

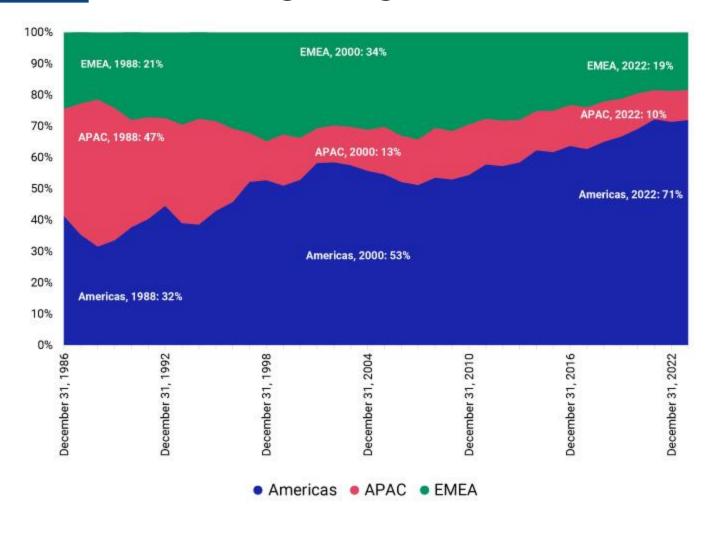
by Alex Rauchenstein Managing Partner SIA



Development of Global Markets from 1899 - 2022

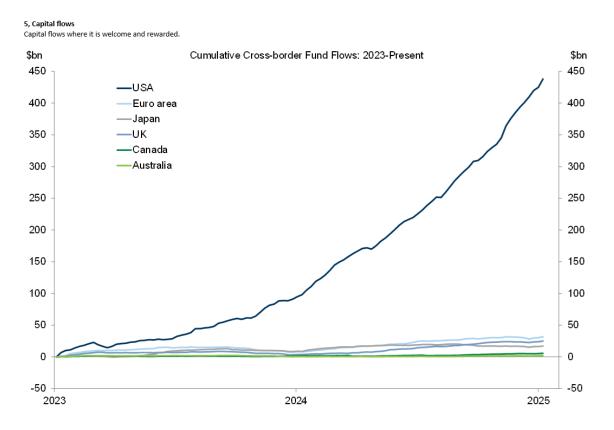
Figure 3: The evolution of equity markets over time from end-1899 to start-2022 100% 17 OTH **OTH** 13 CAN 75% JPN 50% **13 GER** USA 24 GBR USA 60 25% 15 USA 0% 1910 1920 1930 1940 1950 1960 1970 1980 1990 2000 2010 2020 1900 USA **GBR** JPN DEU ■ CAN AUS NLD = CHE **■ RUS** ■ CHN ■ OTH AUT Sources: Elroy Dimson, Paul Marsh and Mike Staunton, DMS Database 2022, Morningstar, and FTSE Russell All-World Index Series weights (recent years). Not to be reproduced without express written permission from the authors.

USA weightings in the MSCI World since 1986 and today





Fund-Flows and Concentration in the S&P 500



7. Concentration

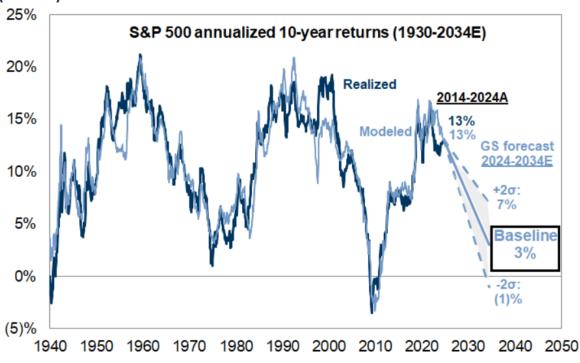


Source: Goldman Sachs

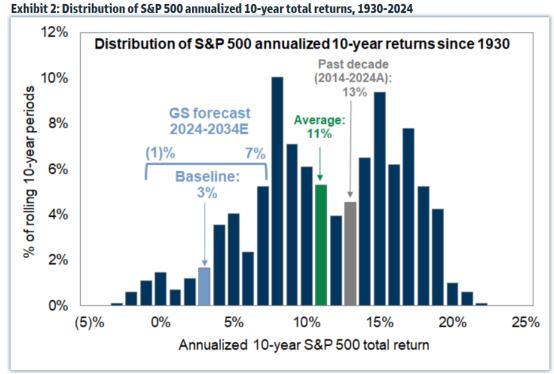


What is the expected nom. total Return of the S&P 500?

Exhibit 1: S&P 500 annualized trailing 10-year returns: modeled vs. realized (1930-2024) and forecast (2024-34E)



Source: Robert Shiller, Goldman Sachs Global Investment Research

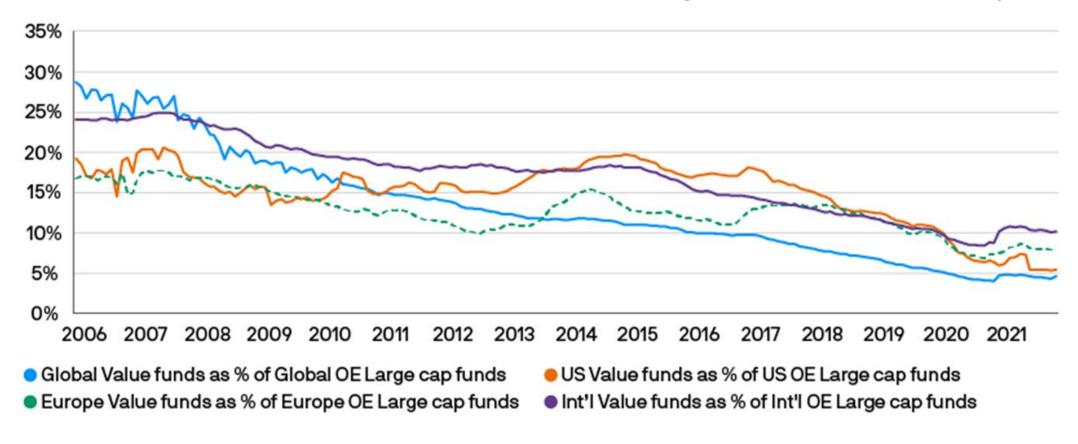


Source: Robert Shiller, Goldman Sachs Global Investment Research

Source: Goldman Sachs



AUM of Value Funds as % of Large Cap Funds By Region



Source: Morningstar. Data as of 31 December 2021.

• Creating contrarian opportunity in expensive market

Source: J.P. Morgan Asset Management. Value vs Growth Investing: Value Returns with a Vengeance. March 2022.



The investment case for Value Investing

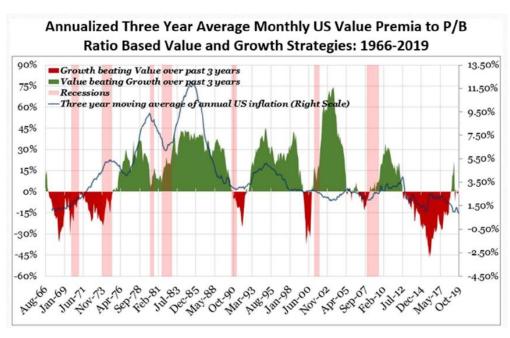
Value Outperforms over the Long Term

Rolling 10-Year Return Difference NYSE, AMEX, and NASDAQ Stocks 14% 12% Value Outperforms 10% Value has outperformed 8% growth 83% of the time in 6% 10-year periods. 4% 0% -2% **Growth Outperforms** Tech Bubble -4% Great Depression Post Financial Crisis

1937 1942 1947 1952 1957 1962 1967 1972 1977 1982 1987 1992 1997 2002 2007 2012 2017 2022 Source: Dodge and Cox. Staying the Course in Value Investing. July 2024. Fama & French. Ronald Blue Trust.

The value recovery has just begun

When Inflation Rises Above 2.5%, Value Begins to Outperform



Source: George Athanassakos. Ben Graham Centre for Value Investing. October 2021

History would say that it is at least worth checking!



Since Rates Bottomed Summer 2020, Value Style Outperforming



	Annualized Total Return
LTIF Classic	14.3%
MSCI EAFE Value	11.4%
MSCI EAFE	8.2%
MSCI EAFE Growth	5.0%

- International Equities (MSCI EAFE) started to underperform MSCI EAFE Value since summer 2020.
- MSCI EAFE Value substantially outperformed MSCI EAFE Growth since then.
- And last but not least the LTIF Classic outperformed the MSCI EAFE Value Index.



Why do we call our investment style Strategic Value?

Because we developed from Value to Strategic Value: the 4 Gs

- Strategic analysis of the sector: competitive framework, entry & exit barriers, historical returns, cyclicality, regime change
- Strategic analysis of the company: 5 forces, moats, competitive advantages, growth, returns
- Choose good (moaty) businesses. Buy them at a discount. Discard weak business models... at any price.

The 4 Gs: Good business, good management, good balance sheet and @ a good price

Our Expertise and Commitment





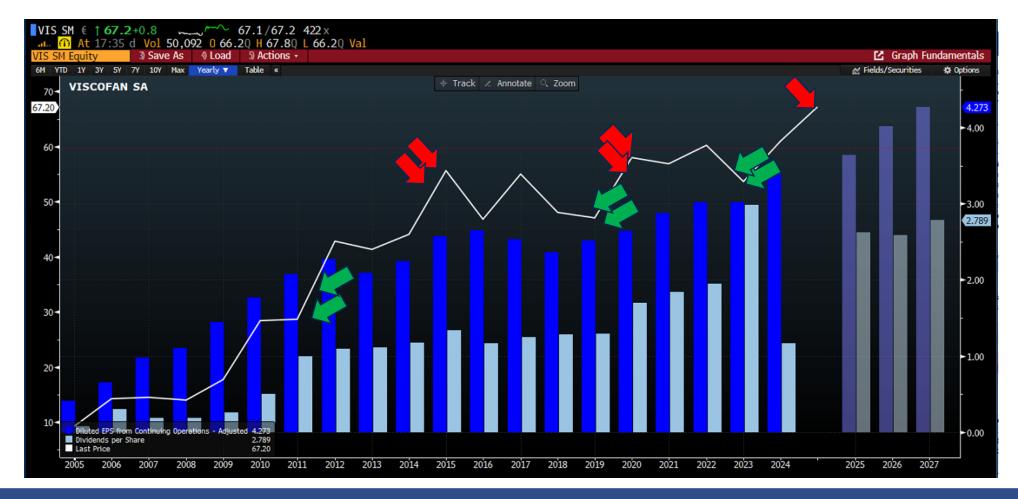




- Highly Experienced Team: Over 120 years of combined expertise in financial markets, sector cycles, and company analysis.
- Global Insights: Regular engagement with company management teams, expert networks, and sector specialists worldwide to identify emerging opportunities.
- Proven Track Record: Since its launch in January 2002, investors in the Long Term Investment Fund Classic have multiplied their capital 7x (9% p.a.), outperforming the MSCI World TR by nearly 200% since inception.
- Skin in the Game: Our entire team is heavily invested in our own fund, ensuring full alignment with our investors.



Long Term Investing example Viscofan SA



We love reinvesting in old friends.

Arguments in favour of the LTIF Classic (SIA)

The LTIF Classic is managed actively and opportunistically, just as we would manage our own personal portfolio—because, at the end of the day, it is. The Global Financial Crisis (GFC) taught us invaluable lessons.



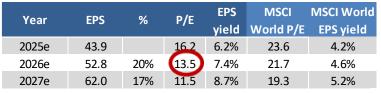
- 4 risk categories initiated in 2011
- 10.3 % per year since 2011
- Doubling every7 years; x4 in 14

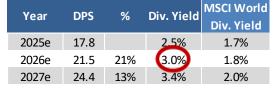
Alpha is not the target but the consequence

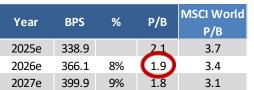
Arguments in favour of the LTIF Classic (SIA)

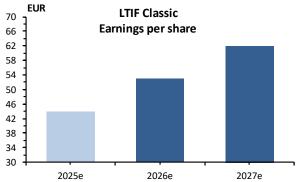
Date	NAV	%
31.12.2020	407.9	
31.12.2021	494.3	21.2%
31.12.2022	565.3	14.4%
31.12.2023	616.7	9.1%
31.12.2024	688.5	11.6%

Reporting LTIF Classic as of 30.06.2025 (aggregated data in EUR)

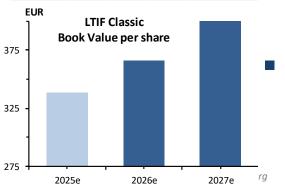












Source: SIA Group / Bloomberg

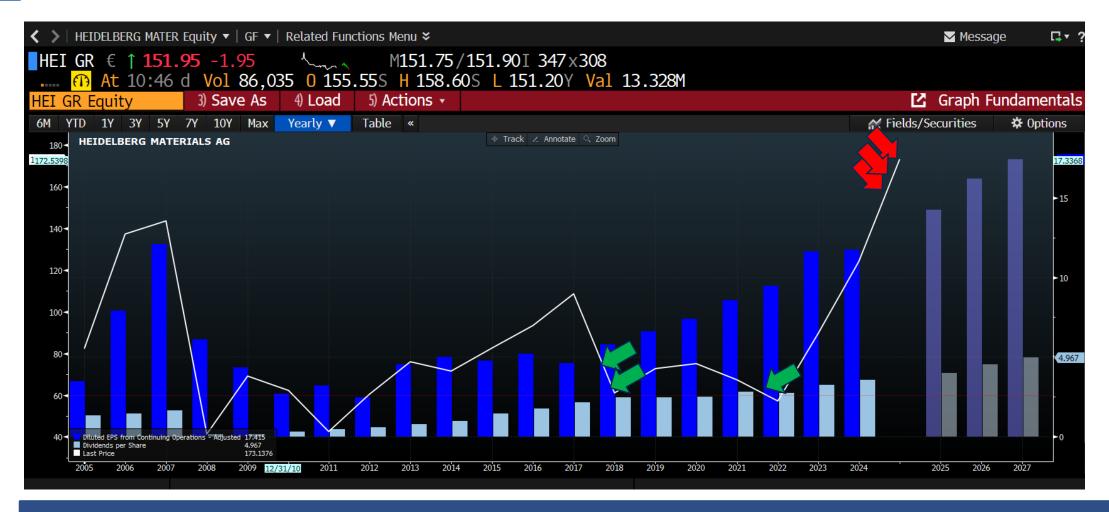
Value means buying at a discount

We usually look for 30% discount to IV

Discount = risk management



Long Term Investing example Heidelberg



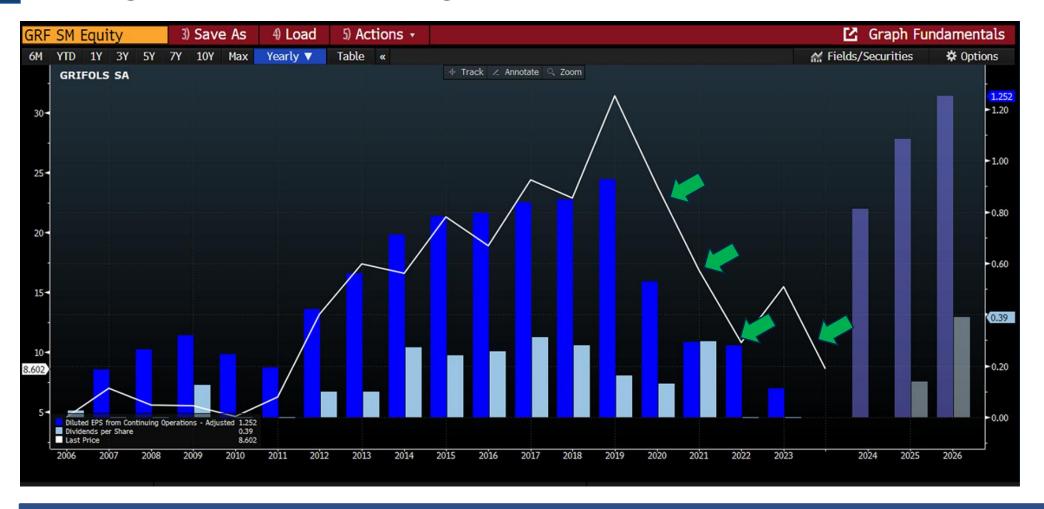
Our big advantage is that hardly anyone thinks long-term anymore.

Long Term Investing example Pandora A/S



Our long-term thinking pays off, but it can take years.

Long Term Investing example Grifols



We firmly believe that our patience will pay off.

Long Term Investing example ISS

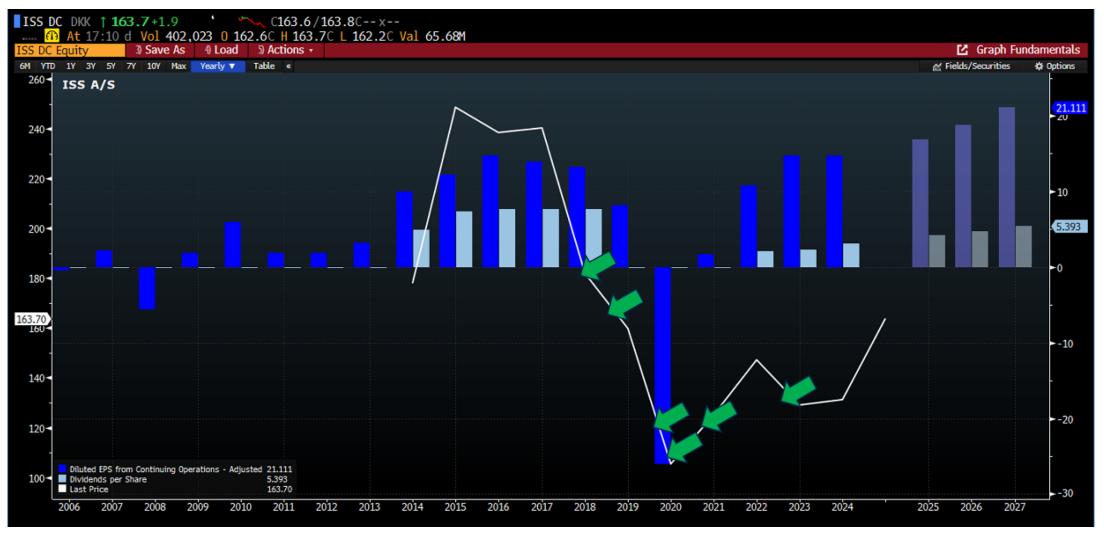






Long Term Investing example ISS







ISS Shares trade at a deep discount





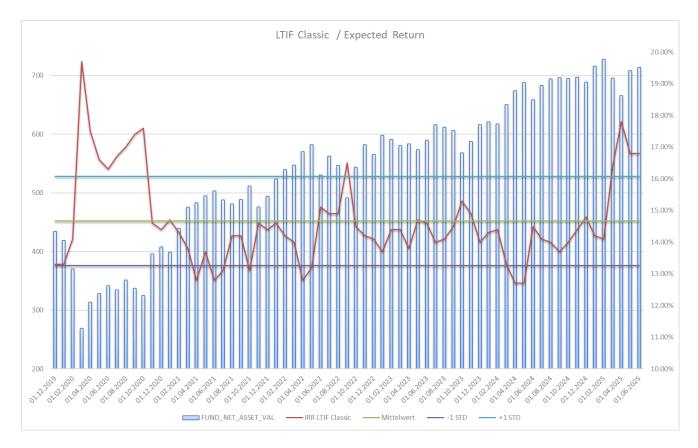


- P/E 2026 of 9.9x vs. historical average of 20 x
- Free Cash Flow Yield 10% on 2025E
- ROE of 25%, P/Book 2.5x, Div. Yield 2.4%

- Share price: DKK 188
- Intrinsic Value of DKK 250 per share and IRR of 14.4% at current prices



LTIF Classic / Expected Return

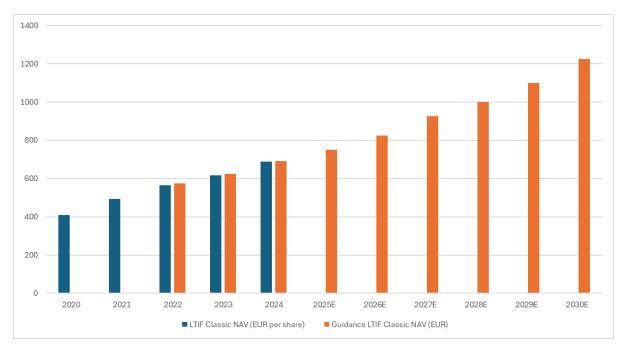


Source: SIA Group / Bloomberg

- We calculate our own Expected Return for all our portfolio holdings.
- With that we get the Expected Return of our Fund, currently 16.2%.
- In the last 5 years the Expected Return varied most of the time between 13% and 16%.
- In the Covid low the Expected Return hit almost 20% clearly showing the massive buying opportunity.



LTIF Classic / Guidance



Source: SIA Group / Bloomberg

- Since 2021 we publish a fund price guidance.
- In the first three years, this fund price guidance was very precise.
- However, please do not expect this to always be the case.
- Think of it as an anchor.



Long Term Investment Fund (SIA) structure

Compartments	LTIF Classic Series			
Investment style	Long-only			
Management fee	1.5% pa			
Performance fee	15% (HWM and Hurdle Rate)			
Currency	EUR	CHF	USD	EUR
ISIN number	LU0244071956	LU0301246772	LU0301247077	LU1449969846
Telekurs valor	2'432'569	3'101'817	3'101'820	33'180'015
Bloomberg ticker	LTIFCLA LX	LTIFCLC LX	LTIFCLU LX	LTIFCLD LX
Distribution	reinvested	reinvested	reinvested	distributed

Compartments	LTIF Natural Resources			
Investment style				
Management fee	1.5% pa			
Performance fee	15% (HWM)			
Currency	EUR	CHF	USD	
ISIN number	LU0244072335	LU0301246939	LU0301247234	
Telekurs valor	2'432'575	3'101'836	3'101'839	
Bloomberg ticker	LTIFGEV LX	LTIFGEC LX	LTIFGEU LX	
Distribution	reinvested	reinvested	reinvested	

- Daily liquidity, cut-off time previous day at 4:00 pm CET
- Performance fees are assessed and paid yearly



SIA Funds AG is an authorized Asset Manager of collective investment schemes, regulated by the Swiss Financial Market Supervisory Authority FINMA.



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Website www.s-i-a.ch



Office
Alpenblickstrasse 25
CH-8853 Lachen
Switzerland

Ideally, 25 years from now.



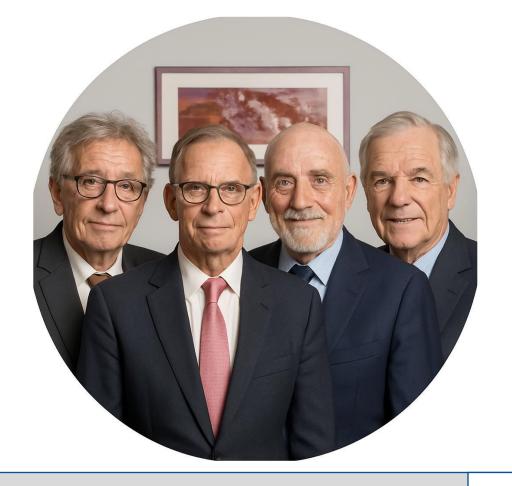






Highly qualified team:

Over **220 years of combined experience** in financial markets, sector cycles, and company analysis.



DISCLAIMER: LTIF (SIA) Classic and Natural Resources

Performance up to 31.05.06 is that of the BVI-based LTIF, of which the LTIF Luxembourg is an identical successor. Previous performance is audited by Ernst & Young. Past performance is neither a guarantee nor a reliable indicator of future results. Performance data does not include the commissions and fees charged at the time of subscribing for or redeeming shares. This information has been furnished to you upon request and solely for your information and may not be reproduced or redistributed to any other person. It is not intended as an offer or solicitation with respect to the purchase or sale of shares of the Sicav. Neither the Central Administration Agent nor the Investment Manager assume any liability in the case of incorrectly reported or incomplete information. Please be aware that investment funds involve investment risks, including the possible loss of the principal amount invested. For a detailed description of the risks in relation to each share in the investment fund, please see the latest version of the prospectus, simplified prospectus, annual and semi-annual reports, which may solely be relied upon as the basis for investment decisions; these documents are available on www.s-i-a.ch or from the Central Administration Agent FundPartner Solutions (Europe) SA, 15A, avenue J.F. Kennedy, L-1855 Luxembourg. LTIF Classic and Natural Resources (previously Global Energy Value) were approved for distribution in and from Switzerland by the Swiss Financial Market Supervisory Authority (FINMA) according to Art. 19 al. 1 of the Collective Investment Schemes Act, paying agent is Banque Pictet & Cie SA, Route des Acacias 60, 1211 Geneva 73, Switzerland. Legal representative in Switzerland is FundPartner Solutions (Suisse) SA, Route des Acacias 60, 1211 Geneva 73, Switzerland; notified to the Austrian Finanzmarktaufsicht according to §36 of the Investment Funds Act; authorised in France by the Autorité des Marchés Financiers (AMF) pursuant to Art. 411-58 of the AMF General Regulation; authorised by the German Bundesanstalt für Finanzdienstleistungsaufsicht (BaFin) according to §132 of the Investment Act; authorised in Italy by the Bank of Italy and the CONSOB according to Article 42 of Legislative Decree no. 58 of 24 February 1998; registered in the register of foreign collective investment schemes commercialized in Spain by the Comisión Nacional del Mercado de Valores (CNMV) pursuant to Art. 15 of the Law on Collective Investment Vehicles; recognised in the United Kingdom by the Financial Services Authority (FSA) as a recognised scheme within the meaning of Section 264 of the Financial Services and Markets Act 2000.

